



# MOHAMED ELKASSAS

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## Objective

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

- I had already participated with my strategic knowledge to develop all departments with strategic plans and participating in the growth of the corporate as a business developer.

I oversee the security operations of the project, developing and implementing security policies, coordinating and preparing periodic reports on safety status.

- I'm teaching contemporary management and strategic management and staff training on how to create a work environment suitable for the job, with training on developing all departmental business and strategic plans.

- I have the capability to enhance employees' understanding of contemporary management principles and strategic management .

Additionally, I can teach them how to analyze their surrounding work environment, both inside and outside the organization, to create a competitive work environment. Furthermore, I can assist them in transforming their data using SPSS software application.

- I'm passionate about business developing and eager to apply my knowledge and skills to new challenges and opportunities .

- I'm always looking for ways to improve my performance and contribute to the success of my organization and society .

## Experience

### Midar Company

5/2023 - 1/2025

Business Developer

- I'm a Business Developer at Midar Company , a large-scale urban development project in Egypt .

- I have already participated in implementing my Strategic Knowledge to find new growth drivers for the company and to identify commercial opportunities in the market.

- Create business plans and strategies.

- Identify and secure new market shares.

- Place the resulting new products on the market, developing existing business areas.

- I had already participated with my strategic knowledge and my studies as a Master's degree holder to develop all departments with my team.

### AG Facility Company

1/2020 - 3/2023

Security Manager & Business Developer

Security manager at two villages at the north coast of Egypt, one of them is under construction and the other includes Mirage hotel.

Besides that I was responsible for a facility company for management of security, agriculture, cleaning and maintenance .

### Egyptian Armed Forces

2019 - 2020

Head of Secretariat and Local Administration Sector of Resource Development System.

### Egyptian Armed Forces

2018 - 2019

Head of Secretariat and Local Administration Branch of Armed Forces Evacuation Fund.

<b>Egyptian Armed Forces</b> Mechanized Infantry Forces.	<b>2014 - 2018</b>
<b>Egyptian Armed Forces</b> Training Center for Feet Forces.	<b>2013 - 2014</b>
<b>Egyptian Armed Forces</b> Company Commander Armored Anti-Tank Missile.	<b>2011 - 2013</b>
<b>Egyptian Armed Forces</b> Liaison Officer at The United Nations Peace keeping Force in Sudan.	<b>2010 - 2011</b>
<b>Egyptian Armed Forces</b> Mechanized Infantry Forces.	<b>2006 - 2010</b>

<b>Education</b>	<b><i>Arab Academy for Science, Technology &amp; Maritime Transport.</i></b> Master's degree in Business Administration. 2024 — <b>Excellent</b>
	<b><i>Egyptian Military Academy.</i></b> Bachelor's degree in Military Science. 2006 — <b>Very Good</b>

<b>Skills</b>	<ul style="list-style-type: none"> <li>- I have technical skills.</li> <li>- I have soft skills such as communication. skills, negotiation skills and presentation skills.</li> <li>- Business plans, operation plans and strategic plans.</li> <li>- I always take ownership of my professional development and I will always improve and grow in the row.</li> </ul>
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<b>Projects</b>	<b>Business Plan</b> I have prepared a business plan and business model for establishing a security company.
	<b>Strategic plan</b> Including our mission , vision , core values, swot analysis, pain and gain .

<b>Language</b>	Arabic : Native , English : Fluent
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<b>Achievements &amp; Awards</b>	1- Master's degree in Business Administration from Arab Academy for Science, Technology & Maritime Transport. 2- Bachelor's degree in Military Science. 3- General and Local Administration Course at the Egyptian Military College of Management sciences for the Officers of the Egyptian Armed Forces. 4- OSHA General Industry Safety and Health. 5- Documents and informations Security at the Egyptian Military Intelligence. 6- Doctorate in Business Administration is pending.
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