



MOHAMED ELKASSAS

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in <https://linkedin.com/in/mohamed-galal-mba-dba-is-pending-2322041a3>

Objective

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

- I had already participated with my strategic knowledge to develop all departments with strategic plans and participating in the growth of the corporate as a business developer.

I oversee the security operations of the project, developing and implementing security policies, coordinating and preparing periodic reports on safety status.

- I'm teaching contemporary management and strategic management and staff training on how to create a work environment suitable for the job, with training on developing all departmental business and strategic plans.

- I have the capability to enhance employees' understanding of contemporary management principles and strategic management .

Additionally, I can teach them how to analyze their surrounding work environment, both inside and outside the organization, to create a competitive work environment. Furthermore, I can assist them in transforming their data using SPSS software application.

- I'm passionate about business developing and eager to apply my knowledge and skills to new challenges and opportunities .

- I'm always looking for ways to improve my performance and contribute to the success of my organization and society .

Experience

Midar Company

5/2023 - 1/2025

Business Developer

- I'm a Business Developer at Midar Company , a large-scale urban development project in Egypt .

- I have already participated in implementing my Strategic Knowledge to find new growth drivers for the company and to identify commercial opportunities in the market.

- Create business plans and strategies.

- Identify and secure new market shares.

- Place the resulting new products on the market, developing existing business areas.

- I had already participated with my strategic knowledge and my studies as a Master's degree holder to develop all departments with my team.

AG Facility Company

1/2020 - 3/2023

Security Manager & Business Developer

Security manager at two villages at the north coast of Egypt, one of them is under construction and the other includes Mirage hotel.

Besides that I was responsible for a facility company for management of security, agriculture, cleaning and maintenance .

Egyptian Armed Forces

2019 - 2020

Head of Secretariat and Local Administration Sector of Resource Development System.

Egyptian Armed Forces

2018 - 2019

Head of Secretariat and Local Administration Branch of Armed Forces Evacuation Fund.

Egyptian Armed Forces Mechanized Infantry Forces.	2014 - 2018
Egyptian Armed Forces Training Center for Feet Forces.	2013 - 2014
Egyptian Armed Forces Company Commander Armored Anti-Tank Missile.	2011 - 2013
Egyptian Armed Forces Liaison Officer at The United Nations Peace keeping Force in Sudan.	2010 - 2011
Egyptian Armed Forces Mechanized Infantry Forces.	2006 - 2010

Education

Arab Academy for Science, Technology & Maritime Transport.

Master's degree in Business Administration.
2024 — **Excellent**

Egyptian Military Academy.

Bachelor's degree in Military Science.
2006 — **Very Good**

Skills

- - I have technical skills.
- I have soft skills such as communication. skills, negotiation skills and presentation skills.
- Business plans, operation plans and strategic plans.
- I always take ownership of my professional development and I will always improve and grow in the row.

Projects

Business Plan

I have prepared a business plan and business model for establishing a security company.

Strategic plan

Including our mission , vision , core values, swot analysis, pain and gain .

Language

Arabic : Native , English : Fluent

Achievements & Awards

- 1- Master's degree in Business Administration from Arab Academy for Science, Technology & Maritime Transport.
- 2- Bachelor's degree in Military Science.
- 3- General and Local Administration Course at the Egyptian Military College of Management sciences for the Officers of the Egyptian Armed Forces.
- 4- OSHA General Industry Safety and Health.
- 5- Documents and informations Security at the Egyptian Military Intelligence.
- 6- Doctorate in Business Administration is pending.